

# **Driven By Data**

Helping you make informed automotive decisions

**BVRLA Industry Conference** 

5<sup>th</sup> December 2019





Who are KeeResources?

Founded in 2000, using our Model Year specific, granular vehicle data and sector expertise, we help our clients to **better understand**, manage and communicate the **operating costs**, **risks** and **functionality** of **passenger cars** and **commercial vehicles**.

We had the pleasure of becoming part of the Auto Trader Group on 1st October 2019



## What Do We Do Differently?

Data quality and granularity to Model Year is paramount in all our operations.

We engage with Manufacturers notably early to maximise visibility of pricing and technical data flows, to create maximum detail and timeliness of flows for our clients, including flows our leasing system, KWIKfleetware, where leasing companies gain hugely from our granular and accurate data.

This entire eco-system coverage gives KeeResources a depth of understanding that providers merely suppling either data or systems simply do not have. Lease Co's adopting our data and systems combined, have very significant gains versus peers, both in terms of meeting the current high levels of change without delay, but also in clarity of understanding.













Vehicle Data & Forecast Lookup

Car & LCV Whole Life Costs Leasing and Asset Management System Residual & SMR Value Forecasting

SMR & Tyre Technical Forecasting











New & historic Vehicle Data

Forecast Residual Values

Forecast SMR

Whole life Cost

**Used Vehicle Values** 











### **Sector Solutions**



#### **Vehicle Identification & Valuation**

Identifying the correct vehicle is critical throughout the vehicle lifecycle impacting new car order, in-life service & maintenance, residual value, remarketing & taxation.

Our Model Year specific granular vehicle data makes this possible



#### **Vehicle Running Costs**

Understand the impact of whole life costs across the life of a vehicle. Consider in affordability decision making. Use to build driver choice lists, offer comparisons to guide choice/user choicer lists, demonstrate affordability of alternative fuel vehicles



#### **Asset & Risk Management**

KWIKfleetware is a built for purpose dedicated asset, fleet and risk management solution, which when combined with KWIKvehicledata provides a best in class solution to manage your risk and fleet. Regular updates and enhancements ensure that you are always up to date with legislative changes and data.



#### **Fleet Management**

KWIKfleetware is a built for purpose dedicated asset, fleet and risk management solution, which when combined with KWIKvehicledata provides a best in class solution to manage your fleet from inception through in-life to remarketing. Regular updates and enhancements ensure that you are always up to date with legislative changes and data.