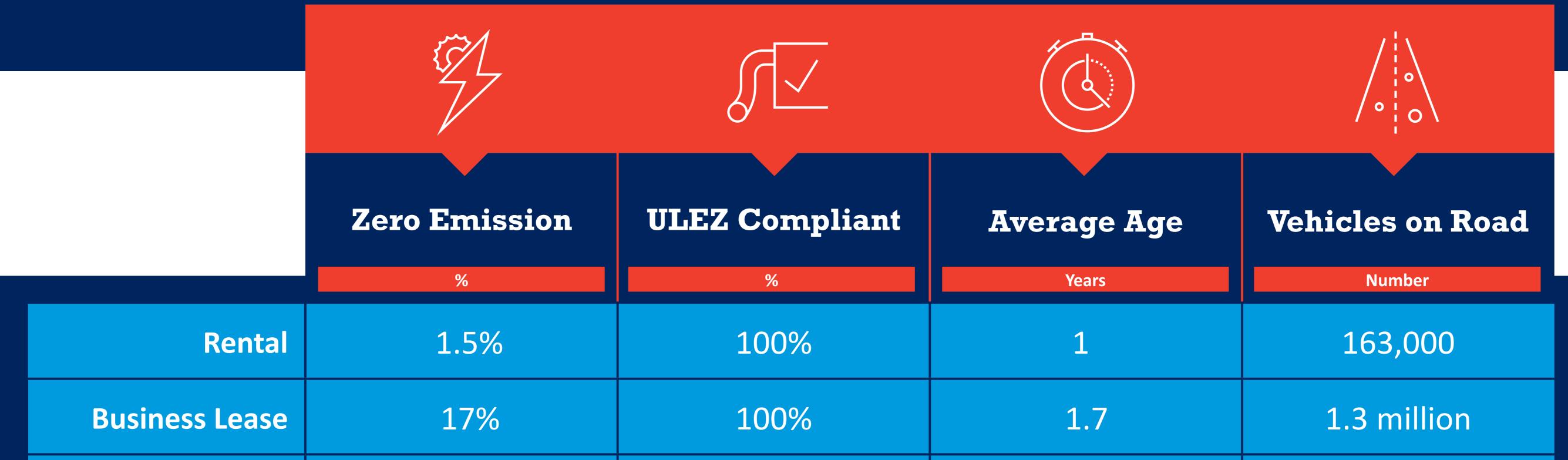


Fleet Sustainability



	Car Club	12%	100%	0.9	5 <i>,</i> 800
	Salary Sacrifice	55%	100%	1.7	52,000
CAR	EV Subscription	100%	100%	1.2	8,000
	Personal Lease	7%	100%	1.6	357,000
	*Cash Allowance	1.6%	83%	5.8	200,000 — 500,000
	*Grey Fleet	0.3%	69%	8.7	11.5 – 14.8 million
	UK Fleet	1.3%	70%	8.8	32.9 million
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	Rental	0.5%	100%	2.4	197,000
VAN	Lease	1.8%	100%	2.1	444,000





Data sourced from BVRLA members directly, government and other reputable websites and in conjunction with our partners G-Fleet, TMC and Fleet Intelligence. Although every effort is made to ensure that the content is accurate some estimates and calculations have been generated. Therefore, the BVRLA cannot accept any liability whatsoever for any inaccuracy contained within it. *There is no recent or accurate data on the size of the cash allowance and grey fleet markets.



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